



# **VINIFERA**

## **Wine Marketing**

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# Beaux Frères

## Beaux Frères Current Releases:

2019 Beaux Frères Willamette Valley Pinot Noir.....	6/750ml... (SOLD OUT)..(net)	\$280
2018 Beaux Frères Pinot Noir, Sequitur Vineyard, Ribbon Ridge .....	6/750ml.....	(net) \$340
2019 Beaux Frères Star Dance Pinot Noir, Willamette Valley - Yamhill-Carlton ....	6/750ml.....	(net) \$360
2019 Beaux Frères Star Mooring Pinot Noir, Willamette Valley - Chehalem Mtn...	6/750ml.....	(net) \$360
2019 Beaux Frères Belles Soeurs Cuvee Pinot Noir, Ribbon Ridge.....	6/750ml.....	(net) \$402
2019 Beaux Frères Pinot Noir, Beaux Frères Vineyard - Ribbon Ridge .....	6/750ml... (SOLD OUT)..(net)	\$420

*Since their first vintage in 1991, the Beaux Frères philosophy remains the same; to produce a world-class Pinot Noir from small, well-balanced yields and ripe, healthy fruit that represents the essence of their vineyard.*

# SEQUITUR

## Sequitur Current Releases:

2020 Sequitur Estate White Pinot Noir - Willamette Valley, Ribbon Ridge.....	12/750ml.....	(net) \$600
2020 Sequitur Estate Chardonnay - Willamette Valley, Ribbon Ridge.....	12/750ml.....	(net) \$600
2018 Sequitur Estate Pinot Noir "Jack" - Willamette Valley, Ribbon Ridge ....	12/750ml.....	(net) \$720
2017 Sequitur Estate Pinot Noir "Totality" - Willamette Valley, Ribbon Ridge	12/750ml.....	(net) \$720
2016 Sequitur Estate Pinot Noir "Union" - Willamette Valley, Ribbon Ridge ..	12/750ml.....	(net) \$720

All Wines Can be Ordered in 6 Bottle Increments

*Sequitur is a winery project of Michael Etzel, founding partner of Beaux Freres, and his wife Carey Critchlow from their 12 acre Estate Vineyard adjacent to Beaux Freres' Upper Terrace in the Ribbon Ridge AVA.*

# BONANNO

## BonAnno & Matthew Fritz Current Releases:

2021 Bonanno Chardonnay, Los Carneros.....	12/750ml..... (3 cs - \$144).....	\$160
2019 Bonanno Cabernet Sauvignon, Napa Valley .....	12/750ml.... (3 cs - \$216) .....	\$240
2021 Matthew Fritz Sauvignon Blanc.....	12/750ml..... (3 cs - \$96).....	\$108
2021 Matthew Fritz Chardonnay, Monterey - Sta Lucia Highlands .....	12/750ml..... (3 cs - \$108).....	\$128
2021 Matthew Fritz Rose of Pinot Noir, Sonoma Coast .....	12/750ml..... (3 cs - \$120).....	\$144
2021 Matthew Fritz Pinot Noir, Santa Lucia Highlands .....	12/750ml.... (3 cs - \$144) .....	\$160
2019 Matthew Fritz Cabernet Sauvignon, Sonoma County.....	12/750ml.... (3 cs - \$144) .....	\$160

Discount Pricing Applies to any 3cs Assortment of BonAnno and Matthew Fritz Wines

*Bon Anno means "good year" in Italian and over three generations in the wine business, our family has had many good times.*

*We are the first of the Bonannos to follow our passion into the world of winemaking. We started BonAnno in 2004 with the vision of creating a top quality Napa Cab for today's wine enthusiasts. Our strategy? Source grapes and wine from artisan growers to get the highest quality at the best price. Then carefully handcraft each bottle at one of Napa's top cab houses to create the unique BonAnno style that is consistently fruit driven, juicy and well structured.*

# BLACK SEARS

## Black Sears Current Releases:

2016 Zinfandel, Howell Mountain – Estate.....	12/750ml.....	(net) \$600
2017 Zinfandel, Howell Mountain – Estate.....	12/750ml.....	(net) \$600
2018 Zinfandel, Howell Mountain – Estate.....	12/750ml.....	(net) \$600
2019 Zinfandel, Howell Mountain – Estate.....	12/750ml.....	(net) \$600

All Wines Available in Six Bottle Increments & Assorted Vintages  
*At 2,000 feet above the Napa Valley, Black Sears Vineyard is the highest elevation vineyard in the Howell Mountain Appellation. The goal of owners Jerre Sears and Joyce Black Sears is to produce small quantities of estate bottled Zinfandel and Cabernet Sauvignon that are an uncompromising expression of the terroir of Howell Mountain and this extraordinary estate.*  
Winemaker: Thomas Brown

## *Bonaccorsi*

## Bonaccorsi Current Releases:

2016 J.L. Syrah, Santa Barbara County .....	12/750ml..... (2 cs - \$188).....	\$200
2016 Syrah, Larner, Santa Ynez Valley .....	12/750ml..... (2 cs - \$240).....	\$280
2019 Syrah, Larner, Santa Ynez Valley .....	12/750ml.....	(net) \$336
2018 Bonaccorsi Family Pinot Noir, Santa Barbara County .....	12/750ml..... (2 cs - \$200).....	\$224
2017 Pinot Noir, Santa Rita Hills (75% Kessler Haak, 25% J Sebastiano) ....	12/750ml.....	(net) \$288
2016 Pinot Noir, J. Sebastiano Vyd, Santa Rita Hills .....	12/750ml.....	(net) \$360
2016 Pinot Noir, Kessler Haak, Santa Rita Hills.....	12/750ml.....	(net) \$360
2017 Pinot Noir, Fiddlestix, Santa Rita Hills.....	12/750ml.....	(net) \$360
2019 Pinot Noir, Fiddlestix, Santa Rita Hills.....	12/750ml.....	(net) \$384

*In 1999 our brother, Master Sommelier Michael Bonaccorsi, set out to produce high quality Burgundian and Rhone styled wines from California's Central Coast. Mike was a visionary, perfectionist, and a collaborative member of the local winemaking community. Prosequire or "to carry on" is the driving spirit behind what we do today at Bonaccorsi Family Wine Company. Honored to have supported Mike and Jenne over the years, we are proud to continue the tradition.*

*We source our grapes from highly acclaimed vineyards located in the cool terrains of Santa Barbara County. Our winemaking practices build on and highlight the careful work of our growers and are environmentally sound and socially equitable.*  
Rich & Joe Bonaccorsi

## *Calafia*

## Calafia Current Releases:

2021 'Princess' Rosé of Pinot Noir – Sonoma Coast .....	12/750ml..... (3 cs - \$172).....	\$200
2021 Verdelho, Sierra de Montserrat Vineyard - Placer Co.....	12/750ml..... (3 cs - \$208).....	\$224
2020 Zinfandel, Sonoma - Rockpile AVA, Florence Vineyard.....	12/750ml..... (Oct).....	(net) \$360
2018 Cabernet Sauvignon, Napa Valley .....	12/750ml.....	(net) \$520
2018 La Reina, Napa Valley - St. Helena .....	12/750ml..... (SOLD OUT) .....	(net) \$720

(A blend of 64% Cabernet Sauvignon, 19% Petit Verdot, 17% Malbec)

Wines Assort for Best Price on 3cs

*Calafia Cellars is a small estate located in the St Helena appellation of the Napa Valley founded in 1979 by owner/winemaker Randle Johnson. The focus is primarily on Cabernet based wines blended with Malbec and Petit Verdot.*

# ELLMAN

## Ellman Current Releases:

2021 Caryn Renae Sauvignon Blanc, Napa Valley ..... (85% Sauvignon Blanc, 15% Sauvignon Musque)	12/750ml.....	(net) 360.00
2018 Brothers Blend   Napa Valley Proprietary Red Wine ..... (94% Cabernet Sauvignon, 6% Merlot)	6/750ml.....	(net) 380.00
2018 Jemma   Napa Valley Cabernet Sauvignon..... (100% Cabernet Sauvignon, Ellman Estate Vineyard)	6/750ml.....	(net) 600.00
2018 The Estate   Napa Valley Cabernet Sauvignon ..... (100% Cabernet Sauvignon, Ellman Estate Vineyard)	3/750ml.....	(net) 390.00

*Our wines come from our Estate Vineyard, which we call home. Working closely with our team including Winemaker Andy Erickson and Vineyard Manager Mike Wolf, we are confident in the future of the Napa Valley. Our Bench vineyard of 12.5 acres is located off Soda Canyon Road and Silverado Trail. A gentle west-facing slope leading up the foothills of Atlas Peak south of the Stags Leap District, it is comprised of volcanic deposits and alluvial soils.*

# GREEN & RED

V I N E Y A R D

## Green & Red Current Releases:

2021 Sauvignon Blanc, "Catacula Vineyard"- Estate.....	12/750ml.....	\$208
2017 Petite Sirah, "Tip Top Vineyard" – Estate.....	12/750ml.....	\$288
2017 Syrah, "Tip Top Vineyard" – Estate.....	12/750ml.....	\$288
2019 Zinfandel, "Chiles Canyon Vineyards" – Estate.....	12/750ml.....	\$232
2017 Zinfandel, "Chiles Mill Vineyard" – Estate.....	12/750ml.....	\$304
2016 Zinfandel, "Tip Top Vineyard" – Estate.....	12/750ml.....	\$304

Discounts: 10% - 3 cases

*Green & Red has been making Zinfandel from their Chiles Valley Vineyard since 1977. The sustainable farming practices emphasize the particularity of the grapes from this many-faceted piece of earth. Founder/Owner: Jay Heminway (1940-2019) has passed this legacy to his wife Pam Heminway, daughter Tobin and her husband Ray Hannigan. They will take over the operations of the winery with Aaron Whitlatch as winemaker and Salvador managing the vineyard.*

# Gregory Graham

## Gregory Graham Current Releases:

2020 Sauvignon Blanc, Lake County - Windrem Vyd.....	12/750ml.....	\$200
2021 Chardonnay, Carneros - Sangiacomo Vineyard.....	12/750ml.....	September Release
2016 'Cinder Cone Reserve' Red Wine, Lake County.....	12/750ml.....	\$224
2015 Cabernet Sauvignon, Lake County, Estate - Crimson Hills Vyd.....	12/750ml.....	\$240
2016 Grenache, Lake County, Estate - Crimson Hills Vyd.....	12/750ml.....	\$224
2015 Syrah, Lake County, Estate - Crimson Hills Vyd.....	12/750ml.....	\$200
2017 Zinfandel, Lake County, Estate - Crimson Hills Vyd.....	12/750ml.....	\$224
2016 Pinot Noir, Sonoma Coast - Sangiacomo Vineyard.....	12/750ml.....	\$304

Discounts: 10% - 3 cases

*With more than 30 years experience, Greg Graham is making world-class wines from his estate vineyards in the Red Hills of Lake County. Sustainable vineyard practices and optimal vine balance allow harvesting at peak flavor development. Small-lot winemaking and early bottling produce wines that are approachable, fruit-focused, and reflective of the terroir and high elevations.*



Kale Wines Current Releases:

2020 Rutherford Rosé, McGah Vineyard - Napa Valley ..... (84% Grenache, 16% Mourvedre)	12/750ml.....(2 cs - \$240).....	\$280
2015 'Broken Axle', Stagecoach Vineyard - Napa Valley ..... (61% Syrah, 39% Grenache)	6/750ml.....	(net) \$280
2016 'Broken Axle', Stagecoach Vineyard - Napa Valley ..... (55% Syrah, 45% Grenache)	6/750ml.....	(net) \$280
2017 Syrah 'Hyde Vineyard', Carneros - Napa Valley.....	6/750ml.....	(net) \$320
2016 'Heritage' McGah Vineyard – Rutherford..... (84% Grenache, 16% Mourvedre)	6/750ml.....	(net) \$300

Discounts: Wines Assort for Best Pricing. Net Wines Build

*In 2008, Kale and his wife Ranko set out to create Rhone-inspired wines from the best vineyards in Sonoma, Mendocino and Napa counties. Specializing in small production, Kale produces hand-crafted wines that express the unique vineyards' most delicious characteristics.*

**KENT RASMUSSEN WINERY**

Kent Rasmussen Current Releases:

2019 Kent Rasmussen Pinot Noir, Napa Valley .....	12/750ml.....	(net) \$480
2019 Kent Rasmussen Cabernet Sauvignon, Napa Valley .....	12/750ml.....	(net) \$480
2019 Kent Rasmussen Merlot, Napa Valley.....	12/750ml.....	(net) \$480
2019 Ramsay Merlot, North Coast.....	12/750ml.....	\$144
2020 Ramsay Cabernet Sauvignon, North Coast .....	12/750ml.....	\$144
2020 Ramsay Pinot Noir, North Coast .....	12/750ml.....	\$144

Discounts: 10% - 3 cases All Wines Assort – Net Wines Build

*Since his first vintage in 1986, made in open top fermenters in the driveway of his father's Carneros home, Kent has been making outstanding Pinot Noir. He honed his skills in the early days making wine in Australia, Germany and South Africa. Over the years he has expanded his production to include the various varietals of the Ramsay and Esoterica wines, sourcing fruit from vineyards in the Sonoma Coast, Napa Carneros, Alexander Valley, Lake County and Solano Green Valley.*



Lang & Reed Current Releases:

2017 Cabernet Franc, North Coast.....	12/375ml.....	(net) \$128
2019 Cabernet Franc (50% Alexander Valley – 50% El Dorado County).....	12/750ml.... (2 cs - \$216) .....	\$232
2020 Chenin Blanc, Mendocino - Talmage Bench .....	12/750ml.....	(net) \$240
2017 Cabernet Franc, "Two-Fourteen" - Napa Valley .....	12/750ml.....	(net) \$680

*Lang & Reed is small, family-owned and operated and specializing in Cabernet Franc. They take an open-minded and youthful approach to consistently producing delicious wines of balance and restraint that are true to their grape variety.*



Malk Current Releases:

2019 Pinot Noir, Fort Ross - Seaview, Sonoma Coast.....	12/750ml.....	(net) \$520
2018 Cabernet Sauvignon, Napa Valley - Stags Leap District.....	12/750ml.....	(net) \$740

*The two-acre, dry farmed Cabernet Sauvignon vineyard is located in the Stags Leap District. A very small production of Sauvignon Blanc comes from Ryan’s Vineyard in nearby Oak Knoll and a Pinot Noir from the Sonoma Coast along King’s Ridge.  
Robbie Meyer – Winemaker*

## Noemi Vineyard

Noemi Vineyard Current Releases:

2018 Cabernet Sauvignon, Napa Valley .....	12/750ml.....	(net) \$528
2019 Cabernet Sauvignon, Napa Valley .....	12/750ml.....	(net) \$540

*Eleadoro and Noemi Hernandez produce approximately 500 cases annually of 100% Cabernet Sauvignon from their Noemi Vineyard on Big Ranch Road in the Napa Valley.  
Winemaker - Rolando Herrera*

## OJAI VINEYARD

Ojai Vineyard Current Releases:

2021 Riesling, Kick On Ranch - Santa Barbara County .....	12/750ml.....	(net) \$240
2021 Rose (54% Syrah, 33% Carignane, 8% Pinot Noir, 5% Dry Riesling) ...	12/750ml.....	(Sold Out).....(net) \$252
2021 Sauvignon Blanc, McGinley Vineyard - Santa Ynez Valley .....	12/750ml.....	(Sold Out).....(net) \$224
2021 Chardonnay, Rancho Ontiveros - Santa Maria Valley .....	12/750ml.....	(net) \$260
2021 Chardonnay, Bien Nacido - Santa Maria Valley .....	12/750ml.....	(Sept).....(net) \$280
2020 Grenache, John Sebastiano Vineyard - Santa Barbara Co .....	12/750ml.....	(Sold Out).....(net) \$280
2019 Syrah, Santa Barbara County .....	12/750ml.....	(net) \$260
2018 Syrah, John Sebastiano Vyd. - Santa Barbara County.....	12/750ml.....	(net) \$360
2019 Syrah, Bien Nacido - Santa Maria Valley .....	12/750ml.....	(net) \$424
2018 Syrah, Roll Ranch Vineyard.....	12/750ml.....	(net) \$424
2021 Pinot Noir, Santa Barbara County.....	12/750ml.....	(net) \$280
2020 Pinot Noir, Kessler Haak - Santa Rita Hills.....	12/750ml.....	(net) \$400
2020 Pinot Noir, Fe Ciega - Santa Rita Hills .....	12/750ml.....	(net) \$440
2021 Dessert Riesling, Kick On Ranch -Santa Barbara (9 barrels made).....	12/375ml.....	(net) \$272

*After more than 3 decades what keeps Adam Tolmach of The Ojai Vineyard enthusiastic is his craftsmanship. He combines European sensibilities of balance and finesse with the exuberant fruit from coastal southern California vineyards. The key to producing special wine is in the care taken growing the grapes. By definition, great vineyards have something unique to say, and Adam makes it his endeavor to capture those characteristics in a clear and unadorned way.*

*Fe Ciega Vineyard, a small but luminary 9-acre planting in the western center of the Sta. Rita Hills, was purchased by The Ojai Vineyard’s Adam Tolmach at the beginning of 2021. This south-facing mesa above the Santa Ynez River is surrounded by iconic SRH vineyards (such as Sanford & Benedict),and provides Pinot Noir marked by profound depth of fruit balanced by ample structure and earthy intricacy.*



Plumpjack Current Releases:

2020 Reserve Chardonnay, Napa Valley .....	12/750ml.....	(net) \$468
2020 Reserve Chardonnay, Napa Valley .....	12/375ml.....	(net) \$274
2019 Merlot, Napa Valley .....	12/750ml.....	(net) \$596
2019 Syrah, Napa Valley .....	12/750ml....	(SOLD OUT) .....(net) \$596
2018 Estate Cabernet Sauvignon, Oakville.....	12/750ml.....	(net) \$1,288
*2018 Reserve Cabernet Sauvignon, Oakville .....	6750ml....	(SOLD OUT) ...(net) \$1,288

*The PlumpJack Winery's Estate Vineyard, founded in 1881, is nestled in the nape of the Vaca Mountain range on the eastern side of the Napa Valley. The main winery building, which is still in use, was completed in 1883. Vineyards have covered the Oakville site since the late 1800s. In the more recent past, the facility where PlumpJack now makes its wine was the original home of Villa Mt. Eden Winery.*

Winemaker – Aaron Miller



Cade Current Releases:

2021 Sauvignon Blanc, Napa Valley.....	12/750ml.....	(net) \$306
2018 Estate Cabernet Sauvignon, Howell Mountain .....	12/750ml.....	(net) \$966
*2018 Reserve Cabernet Sauvignon, Howell Mountain.....	6/750ml....	(SOLD OUT) .....(net) \$886

*Cade Estate Winery began as a 54-acre estate elevated high above the fog line on the dramatic slopes of Howell Mountain. Similar to PlumpJack, CADE takes its name from Shakespeare, who used the term to describe wine casks, or cades, shipped from Bordeaux to England during Elizabethan times. Cade Estate earned Gold LEED certification for the winery and California Certified Organic Farmers (CCOF) for the 54 acre Estate.*

Winemaker – Danielle Cyrot



Odette Current Releases:

2020 Reserve Chardonnay – Estate.....	12/750ml....	(SOLD OUT) .....(net) \$628
2018 Cabernet Sauvignon – Estate .....	12/750ml.....	(net) \$1,288
*2018 Reserve Cabernet Sauvignon – Estate.....	2/750ml....	(SOLD OUT) .....(net) \$430
2018 Adaptation Petite Sirah, Napa Valley .....	12/750ml.....	(net) \$500
2018 Adaptation Cabernet Sauvignon, Napa Valley .....	12/750ml.....	(net) \$628

*The 2012 Cabernet Sauvignon was the first release from the Odette Estate, set on 45 acres in the Stags Leap District of the Napa Valley. The vineyards embody the strong character of the terroir while producing bold wines of exceptional complexity and elegance. In 2017 Odette Winery earned Gold LEED certification for the winery and California Certified Organic Farmers (CCOF) for the vineyards.*

Jeff Owen is winemaker for Odette Estate and Adaptation wines.

\*All Reserve Wines Allocated



Peirson Meyer Current Releases:

2021 Sauvignon Blanc, Oak Knoll – Ryan’s Vineyard .....	12/750ml.....	(net) \$336
2020 Chardonnay, Russian River Valley .....	12/750ml.....	(net) \$384
2019 Chardonnay, Russian River Valley - Sophia’s Vineyard .....	12/750ml.....	(net) \$440
2019 Chardonnay, Sonoma Coast, Charles Heintz Vineyard.....	12/750ml.....	(net) \$520
2018 Pinot Noir, Russian River Valley .....	12/750ml.....	(net) \$440
2017 Pinot Noir, Russian River Valley - Miller Vineyard.....	12/750ml.....	(net) \$440
2018 Pinot Noir, Sonoma Coast - Bateman Vineyard .....	12/750ml.....	(net) \$520
2018 Maquette - Napa Valley .....	12/750ml.....	(net) \$640
(45% Cabernet Sauvignon, 35% Merlot, 20% Cabernet Franc)		
2019 Cabernet Sauvignon, Napa Valley .....	12/750ml.... (SOLD OUT) .....	(net) \$800

*Since 2001 Peirson Meyer Wines has been dedicated to producing top-flight Chardonnay and Pinot Noir from the Russian River Valley and Sonoma Coast, as well as Cabernet Sauvignon and Sauvignon Blanc from the Napa Valley. Specializing in small lot Burgandy and Bordeaux varietals, winemaker and owner Robbie Meyer continues to style wines like he has done throughout his career at Peter Michael, Lewis, and Del Dotto.*

## PUCCIONI

Puccioni Current Releases:

2017 Zinfandel, Old Vine Zinfandel, Dry Creek Estate .....	12/750ml.....	(net) \$280
2018 Zinfandel, Old Vine Zinfandel, Dry Creek Estate .....	12/750ml.....	(net) \$296

*Our great grandfather Angelo Puccioni emigrated from Italy in 1889 and began to grow Zinfandel on our Dry Creek Valley vineyard in 1904. Early on we plowed the vineyard with mules. Prince, our last mule, would always quit work at 6pm and head for home – No Matter What!*



Raen Current Releases:

2020 Chardonnay, Fort-Ross Seaview, Charles Ranch Vineyard .....	6/750ml.....	September Release
2019 Pinot Noir, Sonoma Coast, Royal St. Robert Cuvee .....	6/750ml.....	(net) \$258
2020 Pinot Noir, Fort-Ross Seaview, Sea Field Vineyard .....	6/750ml.....	September Release
2019 Pinot Noir, Freestone Occidental, Bodega Vineyard .....	6/750ml.... (SOLD OUT) .....	(net) \$432

Library Releases:

2016 Pinot Noir, Sonoma Coast, Royal St. Robert Cuvee .....	6/750ml.....	(net) \$348
2016 Pinot Noir, Fort-Ross Seaview, Sea Field Vineyard .....	6/750ml.....	(net) \$564
2016 Pinot Noir, Fort-Ross Seaview, Sea Field Vineyard .....	1/1.5L.....	(net) \$194

*Founded in 2013 by brothers and fourth-generation vintners, Carlo and Dante Mondavi, RAEN represents their ethos and dedication to Research in Agriculture and Enology Naturally. RAEN bottlings are 100% pure, coastal, and maritime-influenced pinot noirs that are representative of the varietal, site, and the terroir of the true Sonoma Coast.*

*Winegrowers: Carlo Mondavi & Dante Mondavi*



ESTATE  GROWN

# SHYPOKE

SINCE 1904

Shypoke Current Releases:

2021 Rose of Charbono, Calistoga - Napa Valley Estate .....	12/750ml.....	\$224
2021 Chenin Blanc, St Helena - Napa Valley.....	12/750ml.....	\$240
2019 Zinfandel, Twin Rock, Mendocino, Poor Ranch.....	12/750ml.....	\$280
2018 'Keep' Red, Calistoga - Napa Valley Estate .....	12/750ml.....	\$320
2018 Grenache, Calistoga - Napa Valley Estate .....	12/750ml.....	\$360
2019 Sangiovese, Calistoga – Napa Valley Estate .....	12/750ml.....	\$360
2019 Cabernet Sauvignon, Calistoga, Napa Valley Estate.....	12/750ml.....	(net) \$520

Discounts: 10% - 3 cases    All Wine Assort

*"Shypoke wines are the result of five generations of sustainable winegrowing on our century old Calistoga estate."*

 **SQUARE PEG**

Square Peg Current Releases:

2021 Chardonnay, Russian River Estate - Dry Farmed.....	12/750ml.....	(net) \$480
2019 Pinot Noir, Russian River Valley - Dry Farmed.....	12/750ml.....	(net) \$560
NV "Rose with Bubbles" (Sparkling Rose of Grenache).....	24/12 oz cans.....	(net) \$120

*The Square Peg Estate vineyard is owned and managed by Brad Alper. It is located within the Green Valley AVA of the Russian River Valley with a portion of the vineyard extending into the Sonoma Coast Appellation. The vineyard is farmed sustainably and is also 100% dry farmed. Yields are consistently low and the annual production averages around 1200 cs between the Pinot Noir and the Rose.*

*Winemaker: William Knuttel*

# STANTON

## VINEYARDS

Stanton Vineyards Current Releases:

2019 Petite Sirah, Napa Valley Valley - St. Helena Estate .....	12/750ml.....	(net) \$396
2017 Cabernet Sauvignon, Napa Valley - Oakville Estate.....	12/750ml.....	(net) \$640
2018 Cabernet Sauvignon, Napa Valley - Oakville Estate.....	12/750ml.....	(net) \$680
2016 'Natalie's Reserve' Proprietary Red, Napa Valley - Estate Grown .....	12/750ml.....	(net) \$800

*Small production, 100% grown Cabernet Sauvignon and Petite Sirah wines from Doug Stanton's family-owned vineyards. The Oakville estate was planted in 1971.*



# Truchard Vineyards

## Truchard Vineyards Current Releases:

2020 Chardonnay, Carneros – Estate.....	12/750ml.....	\$280
2019 Syrah, Carneros – Estate .....	12/750ml.....	\$240
2018 Tempranillo, Carneros – Estate .....	12/750ml.....	\$240
2019 Merlot, Carneros – Estate.....	12/750ml.....	\$256
2020 Pinot Noir, Carneros – Estate .....	12/750ml.....	\$280
2019 Cabernet Sauvignon, Carneros – Estate.....	12/750ml.....	\$340

Discounts: 10% - 3 cases

*Truchard Vineyards was established in 1974, when Tony and Jo Ann Truchard purchased 20 acres in the Los Carneros district of the Napa Valley. Through hard work and dedication, they transformed their property into a 400-acre estate. The vineyard site is a series of hills and valleys that contain a variety of soils: clay, shale, sandstone, volcanic rock, and ash. The unique combinations of terrain, geology, and marine-moderated temperatures provide unique grape growing conditions.*

*Winemaker - Sal Delanni*

# Vinehouse

## Vinehouse Current Releases:

2017 Cabernet Sauvignon, Estate - Howell Mountain.....	12/750ml.....(net)	\$600
2018 Cabernet Sauvignon, Estate - Howell Mountain.....	12/750ml.....(net)	\$640

*Vinehouse owners Alan Peirson and Lesley Warner have been partners in business and life for nearly four decades with 35 years in the wine industry. Their estate Vinehouse Cabernet Sauvignon blend is grown in the volcanic Aiken soils high on Howell Mountain highlighted with the rare lost Bordeaux varietal, Saint Macaire, creating a wine unique in approachability and intensity.*

WILLIAM  
KNUTTTEL

KNUTTTEL  
FAMILY

## William Knuttel/Knuttel Family Current Releases:

2020 Knuttel Family Chardonnay, Russian River Valley .....	12/750ml.....	\$174
2019 Knuttel Family Pinot Noir, Sonoma Coast .....	12/750ml.....	\$184
2018 Knuttel Family Cabernet Sauvignon, Dry Creek Valley.....	12/750ml.....	\$192
2016 Wm. Knuttel Petite Sirah, D Rafanelli Vyd. - 'Rex/Amarica Block' .....	12/750ml.....	\$240
2016 Wm. Knuttel Cabernet Sauvignon, Windsor Oaks Vyd - Chalk Hill .....	12/750ml.....	\$320
2017 Wm. Knuttel Cabernet Sauvignon, D Rafanelli Vineyard – Dry Creek .....	12/750ml.....	\$356
2018 Wm. Knuttel Cabernet Sauvignon, Napa Valley - Atlas Peak .....	12/750ml.....	\$600
2018 Wm. Knuttel Malbec, Dry Creek Valley - Peterson Vineyard .....	12/750ml.....	\$192
2019 Wm. Knuttel Zinfandel, Dry Creek - Biglieri Vyd Old Vines.....	12/750ml.....	\$240
2018 'Zinfinity', Sonoma County Zinfandel.....	12/750ml.....	\$144

All Wm Knuttel and Kunttel Family Wines Assort for 10% - 3 cs



TENTADORA

2017 Tentadora Malbec, Cafayate – Argentina.....	12/750ml.... (3 cs – \$108) .....	\$128
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*Winemaker William Knuttel has specialized in single vineyard wines for nearly four decades. William's daughter, Kate, and son, Sebastian, have recently joined in the creation of the Knuttel Family brand, producing hand-crafted, small production wines of excellent quality and value. Winemaker William Knuttel has produced his reserve-style Tentadora Malbec, an Argentina project, for over a decade, and Zinfinity, an old vine Zin blend, for nearly two decades.*

## SALES ASSOCIATES

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